

**To:** Bour, Alexis [REDACTED]; Franzen, Fabrice [REDACTED]; Eisenberg, Neville [REDACTED]  
**From:** Massone, Vittorio [O=BAIN/OU=EXCHGLOBALESERVICES/CN=RECIPIENTS/CN=09VMA]  
**Sent:** Fri 4/24/2015 6:35:00 PM (UTC)  
**Subject:** Re: SARS update - positive

Thank you Alexis - good news and well done for keeping the line open and functioning

Have you all a great weekend!

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**From:** Bour, Alexis  
**Sent:** Friday, April 24, 2015 07:30 PM GMT Standard Time  
**To:** Massone, Vittorio; Franzen, Fabrice; Eisenberg, Neville  
**Subject:** SARS update - positive

Dear all,

I debriefed with Ronald on today's Procurement meeting:

- The biggest hurdle is cleared: they got confirmation from the Committee that they can follow the single source route
- There is still some "housekeeping" to do which includes formally addressing some of the questions raised by Procurement. Ronald described them as non-material and said he was surprised by them given the interactions he had with Procurement. (this again shows that they have zero control over what Procurement does). They include:
  - o Describing the team (apparently procurement did not include the team in the file for the Committee although Ronald sent it to them)
  - o Explaining how they can be sure that the pricing is fair
  - o Explaining how we will avoid overlap with the Gartner process
- Once these are resolved it is a go: they do not expect another Committee meeting. Ronald still believes we could start May 4<sup>th</sup> but let's see.

Best regards,

Alexis

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